



CHURCHILL

PARTNERING BREAKTHROUGH SUCCESS



Chris Sobolewski

Partner

Churchill provides advisory, consulting, implementation, and coaching services to SMEs, Corporates, and Private Equity firms across a diverse range of industries.

As a management advisory, we help customers grow and succeed in a rapidly changing world. Helping people and companies thrive by designing, optimising, re-engineering, and automating businesses and processes.

Chris has 20 years of blue-chip retail expertise as a senior manager with in-depth experience in all facets of retail operations, both domestic and cross-border. He held senior roles in store development, location and space planning, central planning and operations, as well as being a replenishment manager, merchandise planner for franchise operations and a foods department manager.

He has wide ranging experience in various retail areas such as men and women's apparel, footwear and accessories, homeware, food merchandising, and store operations. Chris's expertise and skills include data analytics, retail strategy, store development, merchandise planning, inventory control and management, space planning, layout and implementation, as well as business process optimisation.

He is a natural problem solver, with an eye for detail, who thrives on delivering pragmatic solutions and optimising operations and processes. Chris is comfortable wading through complex metrics and detail. He understands the challenges facing retail leaders in managing profitable and sustainable retail businesses.

Contact

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Mission

Partnering with business owners and management to design pragmatic solutions for a rapidly changing world by enhancing their business, strategy, operations, processes, technology and governance.

Certifications

Nintex Robotic Process Automation
Nintex Process Mapping Author
Nintex Process Mapping Expert

Education

UNIVERSITY OF STELLENBOSCH
Bachelor of Business Administration
(Hons)
2001

UNIVERSITY OF STELLENBOSCH
Management Development
Programme
1998

UNIVERSITY OF CAPE TOWN
Bachelor of Science (Hons)
1989

UNIVERSITY OF CAPE TOWN
Bachelor of Science
1988

Experience

WOOLWORTHS
(Group Head: Store Development
& Space Planning)
2018 - 2021

WOOLWORTHS
(Group Head: Location and Space
Planning)
2013 - 2018

WOOLWORTHS
(Group Head: Central Planning &
Operations)
2010 - 2012

WOOLWORTHS
(Planning Manager: Women's
Fashion Apparel)
2006 - 2010

WOOLWORTHS
(Replenishment Planning
Manager)
2004 - 2006

WOOLWORTHS
(Merchandise Planner: Franchise
Operations)
2002 - 2004

WOOLWORTHS
(Replenishment Planner: Men's
Apparel)
2001 - 2002

DIMENSION DATA
(Oracle Sales Consultant)
2000 - 2001

HOECHST MARION ROUSSEL
(Medical Sales Consultant)
1996 - 1999

WOOLWORTHS
(Food Department Manager)
1994-1995