



# CHURCHILL

PARTNERING BREAKTHROUGH SUCCESS



## Kobus Potgieter

### Partner

Churchill provides advisory, consulting, implementation, and coaching services to SMEs, Corporates, and Private Equity firms across a variety of industries.

As a management advisory, we help customers grow and succeed in a rapidly changing world. Helping people and companies thrive by designing, optimising, re-engineering, and automating businesses and processes.

Kobus has 20 years of leadership and management experience, which allows him to create high-performing teams, deliver service excellence, manage digitisation and digital business transformation, as well as manage technology trends, and stakeholder- and employee engagements.

As a three-decade veteran of the ICT environment in financial services, telecommunication and logistics industries, he has successfully formulated, implemented and aligned technology strategies to business strategy, thereby optimising organisational effectiveness.

Kobus has extensive experience implementing and executing IT service management initiatives, best practice frameworks and methodologies such as (ITIL, COBIT, Agile/SDLC), organisational change and transformation initiatives.

He has delivered and managed professional services to large organisations in South Africa (Barclays/Absa; FNB; WestBank; Afgri; Mittal; Sasol) including global clients, such as FBN Nigeria; Vodacom DRC & Lesotho; Telenor Pakistan; Monet in Pakistan; TeliaSonera Europe; IDEA & Aircel in India; BK/UOB in Rwanda and Bangladesh.

### Contact

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### Mission

Partnering with business owners and management to design pragmatic solutions for a rapidly changing world by enhancing their business, strategy, operations, processes, technology and governance

### Qualifications

Agile  
COBIT  
ITIL  
Nintex Process Mapping Author  
Nintex Process Mapping Expert

### Education

NORTHWEST UNIVERSITY  
MBA  
2007

NORTHWEST UNIVERSITY  
Middle Management Certificate  
2003

NORTHWEST TECHNICON  
Electrical Engineering  
1990

### Experience

LIEBEN LOGISTICS  
(CIO)  
2018 - 2020

CAPFIN  
(Head of Business Development)  
2015 - 2017

VISA  
(Senior Director Professional Services)  
2013 - 2015

VISA  
(General Manager Professional Services CEMEA region)  
2012 - 2013

GIJIMA AST  
(Service Delivery Executive)  
2008 - 2012

AST  
(National Operations Manager)  
2007 - 2008

CELL C  
(Account Manager)  
2007 - 2007

AST  
(National Operations and Account Manager)  
2002 - 2006

AST  
(Regional Services and Operations Manager)  
2002 - 2006